

# Negotiations: Collective Bargaining & Separation Agreements



**Lead • Develop • Support**  
Professional Development Legal Series

Whether your district has a strong and vigilant bargaining unit, or a more casual meet and confer tradition, the negotiation and bargaining process can pose hidden challenges. In a world of ever-tightening budgets and increasing employee demands, we will discuss the different approaches to negotiations, the bargaining process, advocating for district goals, and avoiding alienating your staff members.

### Presenter:

*Representatives of Guin Mundorf, LLC*

### Dates and Locations (please mark the date/location you will be attending):

- September 10: MCSA Conference Center: 3550 Amazonas Dr., Jefferson City, MO 65109
- September 19: Lee's Summit School District: Stansberry Leadership Center, 301 NE Tudor Road, Lee's Summit, MO 64086
- October 3: Ritenour School District: Art Gallery Auditorium Entrance, 9100 St. Charles Rock Road, St. Louis, MO 63114
- October 9: Willard School District: Central Office, 500 Kime, Willard, MO 65781

**Session Cost: \$60.00 per person**  
**Session will run 9:00 a.m. - 12:00 noon**  
**Seating is limited -- Register today!**

Participant name \_\_\_\_\_  
Position \_\_\_\_\_  
Phone \_\_\_\_\_  
Email address \_\_\_\_\_  
District \_\_\_\_\_  
Address \_\_\_\_\_  
City, State, Zip \_\_\_\_\_

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**CANCELLATION POLICY:** Workshops registration cancellations will only be accepted in writing, by fax or email 72 hours (three business days) prior to the event. All cancellations received less than 72 hours prior to the event will be subject to the full registration charge. ALL cancellations will be subject to a \$20 administrative charge. No shows will be charged the full amount.